

Building Recovery Together  
**LIVENGRIN®**

2018-2019 Annual Report

***Board of Directors***

**Bruce R. Murray**  
*Chair*

**Allen W. Toadvine, Esq.**  
*Vice Chair*

**Joseph P. McNally**  
*Treasurer*

**Pamela S. Janvey**  
*Secretary*

Michael S. Astringer  
Anne F. Berlin  
David H. Blenk, CEO  
Eileen M. Bonner, M.D.  
Ronald W. Davis  
Joseph Guglielmi  
Edward J. Haaz  
Joseph R. Jingoli  
John Kane  
Steven Leckerman  
Rob Leipziger

**Livengrin Foundation  
Administrative Offices**  
4833 Hulmeville Road  
Bensalem, PA 19020  
215.638.5200  
[www.livengrin.org](http://www.livengrin.org)



***From the desk of the CEO***

Friends and colleagues,

Sitting in the CEO's seat I hear from many people throughout the year. They include my peers in the industry, our board and staff, referral sources, recovery community representatives, managed care and insurance payers, the general public, and even our patients. I happily hear about things we do right and sometimes about areas where we must improve. I gladly receive feedback because it tells where our treatment services intersect the needs of those who turn to us. We align Livengrin to these needs. Upward to 3,000 people turn to us every year. With this many lives in our care, it would be easy for some to become just a number. At my desk today, I'm glad to say this is not the case. I remain highly impressed by our staff who connect with our patients as individuals. They help tirelessly. The stories they bring of giving hope and of patients achieving recovery abound.

Through the year I hear the stories. It's the story a young woman in early recovery struggling through the trauma of a painful childhood but remaining focused on completing 28 days. It's the story of a woman who completed treatment five days ago, is living in a recovery house, and recounts the story of how hard it is but she's proudly doing it the right way this time. It's the story of a gentleman volunteering to plant at our annual garden planting who has six months clean and sober and is happy feeling the sun on the warm earth for the first time in years. And the story of another man 18 months sober and his thrill as he watches 120 motorcycles cruise through our gates at our annual *Ride for Recovery*. From people walking in the door for the first time to those who are 50+ years in recovery, we have the stories.

Underpinning these stories is Livengrin. It's the story of an organization on its own search of a path to balance mission, customer, and financial sustainability. I commit to you that there is energy and enthusiasm throughout the organization to move forward with the challenges of changing markets, new treatment tools, and societal changes that redefine recovery. We will stay strong and steadfast and will use the resources at our disposal to stay the course. Thank you for being part of Livengrin in 2019.

*Sincerely,  
David*

## ***Mission Driven Programs***

Approaching the close of 2019, it's common to cross paths with someone who has been affected by substance abuse or addiction. This is true inside and outside the treatment industry. Addiction is a disease that knows no socio-economic bounds. It is bio-psycho-social-spiritual in nature and our mission since 1966 has been to fight it. Clinically we specialize in working with those struggling with substance use disorders (SUD). Operationally we continue to navigate the ever-changing industry dynamic. These include increasing competition and expansion of bed capacity for a fixed pool of treatment-seeking patients, adaptation to admission criteria and covered treatment benefits changing the payer landscape, and Medication Assisted Treatment (MAT) programs counterbalancing core psychotherapeutic treatment. Looking with clarity to 2020, Livengrin's adherence to sound clinical and business practices will concentrate around three strategic clinical, customer and business goals:

***Clinical Model:*** The field has made substantial progress in developing empirically supported psychosocial interventions for substance use disorders (SUDs)- e.g., prosocial life skills and relapse prevention techniques. With the adoption of these interventions, our clinical team reports improved patient attitudes, information gathering and motivation to promote a drug-free lifestyle. Providing evidence-based psychosocial interventions combined with Medication Assisted Treatment (MAT) has improved treatment retention, psychosocial functioning, and relapse prevention. Recovery is an ongoing process through which individuals improve their health and wellness to enable satisfying, self-directed lives. In a wider spectrum, Livengrin is embracing organizational and industry-wide outcomes tracking that demonstrate treatment effectiveness. As well, Livengrin designates significant scholarship funding annually to ensure that individuals have access to appropriate courses of treatment and achieve positive outcomes.

***Customer Service:*** Years of experience have taught us that engagement is more than a clinical program addressing only the patient. Addiction impacts families and wider communities. Those surrounding an addict including medical, legal, and workforce professionals, social services, and the individuals impacted by the addict are our customer and must be integrated in the treatment approach. In concert we impart the tools for recovery. In application, this focal point has translated to changes in our phone answering process, a streamlined admissions system, improved referral communication, and enhanced programming system-wide.

***Business Sustainability:*** Finally, we are committed to the work we do. We want to provide quality care for many years to come. We have an underlying business model that supports the delivery of high-quality clinical practice and excellent customer service. This model balances the need to serve with the need to keep the lights on. Be reassured. The evolution continues at Livengrin and we have not lost sight of the balance. We believe firmly that 2020 and beyond will be good for Livengrin.

## ***Employee Service Recognition***

<b><u>15 Years</u></b>	<b><u>10 Years</u></b>	<b><u>5 Years</u></b>
Anne Burke Howard Cohen Charles Diluzio Christopher Francis Elizabeth Leasure	William Chandlee Marc Donohoe Harold Jackson Jennifer Levitt Lauren Lamelza Helen Weigand	Lorraine Cooper Richard Maher Robert Matthews Meghan Reitz

## ***Thank You Donors & Community Partners!***

Bensalem Police Department • Bucks County Commissioners • Bucks County Drug & Alcohol Commission • Congressman Brian Fitzpatrick • Connelly Foundation • Kelly McMonagle Sunshine Foundation, Inc. • Lannett Company, Inc. • Livengrin Board of Directors • Livengrin Alumni Association • Leigh Leckerman Foundation • Montgomery County Drug & Alcohol Commission • NSM Insurance • Parx Casino • Penn Community Bank • Philadelphia Foundation • Raynier Foundation • State Representative Gene DiGirolomo • TD Bank • Wellsfargo

### ***Financial Statement of Operations***

	July 1, 2018-June 30, 2019	July 1, 2017-June 30, 2018
<b>Revenue</b>		
Patient Revenue	14,681,565	16,635,166
Other Operating Revenue	121,951	441,162
Total Operating Revenue	14,803,516	17,076,328
<b>Expenses</b>		
Total Operating Expenses	14,819,266	19,134,056
Operating Gain (Loss)	(15,750)	(2,057,728)
<b>Non-Operating Income</b>	422,477	416,702
Income (Deficit) Of Revenues Over Expenses	406,727	(1,641,026)
Net Assets Released from Restrictions for Property and Equipment	424,072	125,240
Increase (Decrease) in Net Assets w/o Donor Restrictions	830,799	(1,515,786)